



## THE MAVERICK

**SEAN R. MACLACHLAN**  
Partner, Carscallen LLP

Specializing in business law, Sean likes to think outside of the box, providing his clients with the passion and expertise to help them succeed, grow, and evolve.

### HOW SEAN USES PRACTICAL LAW

As a corporate and commercial solicitor with a focus on start-up growth and transition capital, Sean understands that efficiency is a big contributor to the value he delivers to his clients. Practical Law Canada has been instrumental in helping improve efficiency at the firm by providing him with a solid foundation that he can use to familiarize himself with different areas of the law.

"It's a good jumping off point to go in to Practical Law and look at the Practice Note or look at precedents that are available," says Sean, adding that being able to get up to speed quickly on certain aspects of the law this way often moves client work very far in the process. "It's just so comprehensive that it gives a really good outline of both sides of a transaction."

Using Practical Law Canada to get an overview of the law is an important way to bolster or support areas that he's currently working in. Not only does the process save time for himself and the firm, but it provides him with the confidence to pursue a course of action that's advantageous to his clients circumstances.

"Using Practical Law will often get you 90 per cent of the way there when putting together the documents and the specifics you're going to need for a client file," says Sean. "From there, it's a matter of fine tuning depending on the client circumstances."

### HOW PRACTICAL LAW HELPS SEAN

With Practical Law Canada, Sean is able to find answers quickly or familiarize himself with a new area of law without needing to involve others in the firm.

"From an efficiency and value perspective, that can be quite costly for the client," he explains. Practical Law Canada has a direct impact on the value he gives to his clients, especially with larger transactions that involve multiple components.

The ease of use of incorporating Practical Law into his workflow has benefited other lawyers in the firm, including junior lawyers. "Rather than having to sit down with a junior lawyer and explain everything about the file to them, including the background technical needs, we can just direct them to Practical Law because it has all the material they need to get up to speed."

For Sean, regardless of the corporate file, Practical Law Canada is invaluable in its ability to provide consistent, reliable, and up-to-date information. It enables the management and execution of specific tasks efficiently and with the best value for his clients.

### Access Practical Law Canada Free for 1 Day

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## COMPANY PROFILE

**Name:** Carscallen LLP

**Location:** Calgary, AB

**Practice Size:** 35-40

**Specialties:** Corporate, commercial, mergers, acquisitions & divestitures; corporate finance; start-ups; technology, real property development

**Website:** [www.carscallen.com](http://www.carscallen.com)

**Schedule a Demo:** [thomsonreuters.ca/practical-law-canada](http://thomsonreuters.ca/practical-law-canada)

"PRACTICAL LAW HAS BEEN A GREAT FIRST STOP... IT'S IMPROVED OUR EFFICIENCY FROM A NUMBER OF PERSPECTIVES."

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