



THE EXECUTOR

LISA ROSZELL
Associate, Barriston Law

For her daily drafting needs, Lisa loves using Practical Law Canada as a starting point. It saves her time and keeps her firm competitive.

HOW LISA USES PRACTICAL LAW

After five years of real estate, business law, and wills and estates planning, Lisa is happy to have a resource at her disposal that helps her find and draft documents with confidence.

Lisa says Practical Law adds a level of confidence that the documents she is drafting meet the unique needs of her client's situation.

"There is the confidence in knowing that other lawyers have used these and they've covered the various legal issues that you need to watch out for.

"Rather than me having to look through four or five documents to figure out how they address a certain issue, I can just look to the drafting notes and see it immediately," she says.

HOW PRACTICAL LAW HELPS LISA

With Practical Law, Lisa and her associates have peace of mind knowing they have a solid starting point. Their time is better spent on more important matters so their clients get more value out of their time.

"I think efficiency is really a value to the client," says Lisa. "Sometimes we charge on an hourly basis so the faster we're able to provide results to the client, the better for them."

Moreover, Practical Law's database is constantly updated with the most current and relevant laws and information. Producing high-quality documents written by experts in their field makes a major difference for Lisa.

"[Practical Law] has allowed us to be more competitive and to provide a better service to our clients."

With all the evolving technology today, being equipped with the proper tools and resources is essential for staying competitive.

"I think technology is really changing the way we practise law and clients are really looking for efficiency. We're really having to change the way we practise and put our skills to different use. Practical Law has allowed us to do that."

Lisa also believes it's imperative for mid-sized firms like Barriston Law to do all it can to stay competitive with larger firms. Practical Law levels the playing field.

"I feel like I'm better able to compete with the Bay Street firms that have a whole knowledge management team behind them," Lisa says.

"It increased my confidence knowing that we've got as much resource behind us as they do."

COMPANY PROFILE

Name: Barriston Law

Location: Barrie, Ontario

Practice size: 27 practitioners

Specialties: Business law, employment law, family law, intellectual property law, mediation and litigation, municipal law, real estate law, and wills and estates

Website: www.barristonlaw.com

"...WITH INCREASED EFFICIENCY COMES INCREASED PRODUCTIVITY, SO I'VE GOT TIME TO DEAL WITH OTHER MATTERS AND I CAN COMPLETE TASKS MORE QUICKLY."

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